

Subject : Elective-II : Training & Development Methodology (Human Resource Management)

Day : Thursday

Date : 08/12/2016

S.D.E.



Time : 02.00 P.M. TO 05.00 P.M.

Max Marks : 70 Total Pages : 1

N.B.

- 1) Attempt any **FOUR** questions from Section – I and attempt any **TWO** questions from Section – II
- 2) Answers to both the sections should be written in the **SAME** answer book.

SECTION - I

- Q.1** Explain with examples concept of education and learning. **(10)**
- Q.2** How you will identify training needs for newly appointed trainee engineers in an organization of your choice? **(10)**
- Q.3** State at least any two learning theories and explain how these theories operate? **(10)**
- Q.4** Which training aids are effective in training shop floor Employees in a manufacturing company? **(10)**
- Q.5** How you will conduct evaluation of Trainers for workmen's training programme? **(10)**
- Q.6** Write short note on any **TWO** **(10)**
- a) Neuro – linguistic programming (NLP)
 - b) Role play
 - c) Self evaluation

SECTION - II

- Q.7** Employees of sales department of your organization need to be motivated to face tough competition in a service industry. As a training manager what type of training programme you will plan to achieve sales objectives of an organization of your choice? **(15)**
- Q.8** Prepare an induction training programme for newly recruited IT graduates in an IT organization. **(15)**
- Q.9** Your organization is facing problem of employee disputes between management and workmen. What type of training activity you will suggest improving relationship between management and workmen? **(15)**

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